

Elnicki Feeds Inc. 309 East Saint John Girard, Kansas 66743 PH. #620-724-6121

Bill Koehler Adjusters International

May 19, 2004

Dear Bill,

I want to thank you for the excellent job you did in representing us in our catastrophic fire at our feed mill. In the days following the fire we were in shock and trying to sort out options. Turning the claim over to you gave us time to figure out what was left of our business. It was a relief knowing you were taking care of the claim for the insurance. You were able to recover so much more than we would have thought possible. I keep saying "how did he do that!" Your perseverance and professionalism certainly paid off for us.

I would definitely recommend your services to anyone who has to deal with any insurance claim. Please do not hesitate to call us if you ever need a reference in the future. Thank you, so much for your help.

Sincerely,

Diana Elnicki Elnicki Feeds Inc.

Diana Elnicki