

15 April, 2013

Adjusters International
305 East Pine Street
Seattle, WA 98122

Attn.: Drew D. Lucurell

A very belated note of thanks for all you and your group did to make the many problems of coping with a major fire in our warehouse/manufacturing building.

As you remember, the fire started in early ~~May~~ and the work of dealing with the insurance folks, building, electrical inspectors plus the fire department, general contractor and the many sub-contractors and building owner was an awesome task. While at times, I was less than gracious for all your efforts, I fully realize that I was woefully ill prepared to handle the rebuilding of the manufacturing portion of Wilcor on my own nor was anyone here up to the challenge.

A special note of thanks must go to the man who arrived at my office door from your company who simply would not take "no" for an answer from me when he tried to tell me we needed help in dealing with the insurance aspects of the fire. He was right!

Construction is over and changes have been made. Smoke and water damaged inventory and equipment has been long since cleaned up and my family has learned a thing or two about insurance coverage. Both Susan, who is my partner in a family owned company and I are deeply grateful to you for your efforts on our behalf. Another small business survived with your help!

Regards,



Pat Wilson
Chairman

APR 16 2013